

# Hospital and healthcare services provider sees ROI and member impact in Year 1

COVERED LIVES: **77,000**      SOLUTION LAUNCH: **September 2019**      PBM: **CVS**

**30 Days In**

**225+**  
requests for concierge prescription changes

**11%**  
of eligible primary members registered

**1 in 3**



registered members have made a prescription change

**18%**



of members who take medications regularly are registered 10 months post-launch

PLAN SAVINGS **79%**      **21%**      MEMBER SAVINGS

## “Easy Button” Switch Requests

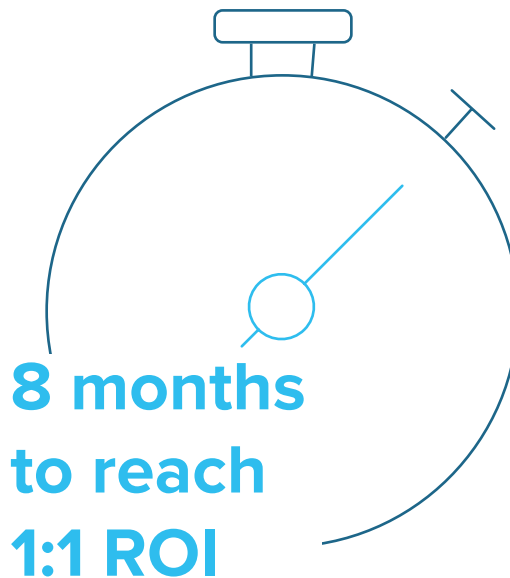
“Contact My Prescriber” gives members the ability to automate a prescription change request. With one click or call, the member can let Rx Savings Solutions handle all interaction with the prescriber and pharmacist.

**620** Prescription change requests in Year 1

**\$276** Average annualized member savings per switch

**\$769** Average annualized plan savings per switch

## Savings and ROI



**95%**  
of realized savings are from clinical suggestions

**\$178**  
total average member and plan savings per fill

# Real Savings



Female  
26 years old

**DISEASE STATE**  
Ulcerative Colitis

## SAVINGS NOTIFICATION

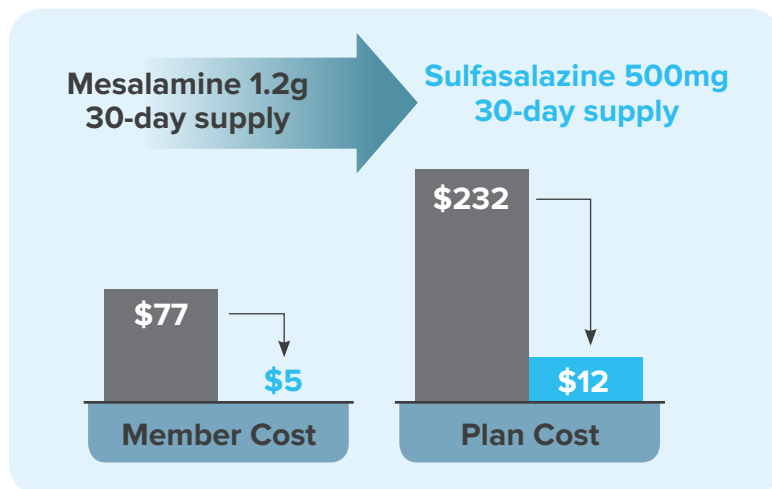
Email Savings Notification

## ACTION TAKEN

Initiated Contact Prescriber via Portal

## SAVINGS SUGGESTION

Therapeutic Alternative



# Real People

“ I had never paid more than a \$30 copay for a prescription. I'd never experienced anything of this magnitude – \$800 every month or \$2,000 every 90 days. I was more than a little distraught just playing out those costs in my head. There is no way I could have lived trying to pay that.

I love my new job, but I contemplated taking a lower-salary position at a different hospital that had coverage for my medications—or going on Medicaid. But then I remembered Rx Savings Solutions, and I emailed (their Pharmacy Support) and got a call back the same day.

I don't pay anything for this prescription now, and the representative I spoke with also arranged to get me a refund for the \$800 I'd already paid at the pharmacy. This is a life-changing savings. It's my livelihood, allowing me to stay at this job.”



**JOHN, PLAN MEMBER**

# Real Impact

**\$21,000+**  
potential  
annual savings  
in fewer than  
five clicks

## COVID AND MENTAL HEALTH

Mental health should always be top of mind, but COVID has escalated it to the top of many employers' priority lists. Affordability is key in helping members stay adherent to these medications.

One example is a 32-year-old plan member who filled a brand medication in March at \$448 for a 30-day supply, with a plan cost of \$1,344 each fill.

1. After receiving a Savings Notification in April, she logged into her member portal.
2. A Savings Alert suggested a clinical alternative for the drug: Member cost: \$5. Plan cost: \$0.18.
3. She clicked “Contact My Prescriber” to initiate doctor approval. The request was granted, and the new script was called in the same day.

**Potential annualized member savings of \$5,315, and \$16,124 for the plan.**